LINN 2004 ANNUAL COUNTY PROFILE

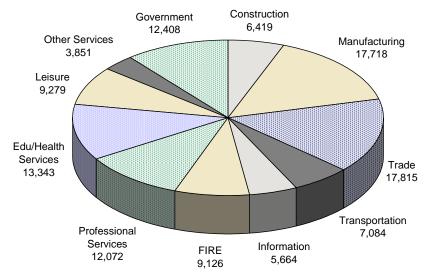
Executive Summary

As of 2003, Linn County's largest industry was Trade, representing 15.50 percent (17,815) of the county's total covered employment of 114,934. The Manufacturing sector accounted for 15.42 percent (17,718) of employment, coming in a close second. Total employment decreased by 1.65 percent since 2002 and the average annual wage increased by 3.64 percent to \$35,995 for all industries.

Linn County's average weekly wage for all industries was \$692 for 2003. This was an increase of 3.59 percent since 2002. The highest average private weekly wage for a sector was in Manufacturing, averaging \$1,088 with gross total wages of \$1.0 billion. Between 2002 and 2003, the Professional & Business Services industry had the largest percentage increase in average weekly wage of 7.14 percent (\$43).



2003 Industry Breakout by Employment in Linn County



Note: Natural Resources accounted for 156, see page 2 for details; Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Rockwell Collins	Manufacturing
2	CRST Inc	Transport./Warehousing
3	Life Investors Insurance Co	Finance & Insurance
4	St Lukes Methodist Hospital	Health Services
5	Mercy Medical Center	Health Services
6	Hy-Vee Food Stores	Retail Trade
7	Worldcom	Business Services
8	Quaker Manufacturing	Manufacturing
9	Mcleod USA Telecomm Svcs	Information
10	Wal-Mart Stores	Retail Trade

QUICK FACTS

Covered Employment (2003)

%

		,,,
Total Employment	114,934	8.18 ¹
Average Weekly Wage	\$692	117.12
Largest Private Sector: Wholesale & Retail Trade	17,815	7.24 ³

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	196,202	2
Growth % since 1990	16.3%	6
2003 Unemployment Rate	4.7%	44
2002 Per Capita Personal Income	\$31,677	3
2000 Median Household Income	\$46,206	3
Danding based on laws's 00		

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Linn County

Reporting Units		its		Employment					
2002	2003	% Change		2002	2003	% Change			
5,840	5,907	1.15%	Total All Industries	116,861	114,934	-1.65%			
5,663	5,730	1.18%	Private Business	104,556	102,526	-1.94%			
33	30	-9.09%	Ag/Natural Resources & Mining	186	156	-16.13%			
639	629	-1.56%	Construction	6,618	6,419	-3.01%			
283	276	-2.47%	Manufacturing	18,319	17,718	-3.28%			
1,329	1,344	1.13%	Trade	18,285	17,815	-2.57%			
500	512	2.40%	Wholesale Trade	4,690	4,305	-8.21%			
829	833	0.48%	Retail Trade	13,595	13,510	-0.63%			
200	213	6.50%	Transportation & Utilities	7,374	7,084	-3.93%			
132	125	-5.30%	Information	6,091	5,664	-7.01%			
608	636	4.61%	Finance, Insurance, and Real Estate	8,678	9,126	5.16%			
907	931	2.65%	Professional & Business Services	12,608	12,072	-4.25%			
520	523	0.58%	Education & Health Services	13,334	13,343	0.07%			
491	508	3.46%	Leisure & Hospitality	9,162	9,279	1.28%			
521	516	-0.96%	Other Services	3,902	3,851	-1.31%			
178	178	0.00%	Government	12,305	12,408	0.84%			
27	30	11.11%	State	555	538	-3.06%			
119	120	0.84%	Local	10,568	10,716	1.40%			
31	29	-6.45%	Federal	1,183	1,155	-2.37%			

QUICK FACTS

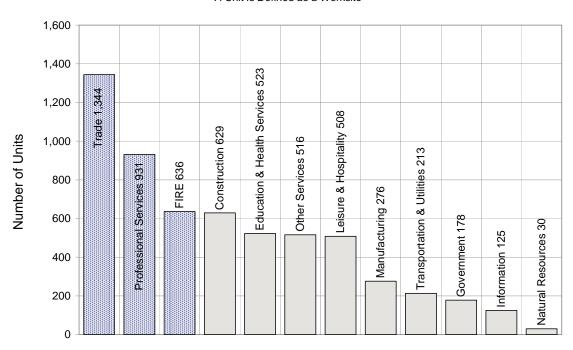
Linn County's Largest Industries by Worksites

Wholesale & Retail Trade 1,344

> Professional Services 931

Finance, Insurance, and Real Estate 636

Reporting Units by Industry in 2003 in Linn County A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

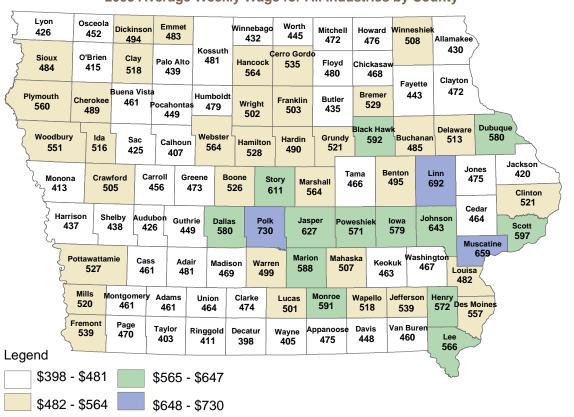
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Linn County

Average Annual Wage		е		Average Weekly Wage			Wage			
	2002		2003	% Change			2002	:	2003	% Change
\$	34,731	\$	35,995	3.64%	Total All Industries	\$	668	\$	692	3.59%
\$	34,903	\$	36,252	3.86%	Private Business	\$	671	\$	697	3.87%
\$	28,162	\$	28,979	2.90%	Ag/Natural Resources & Mining	\$	542	\$	557	2.77%
\$	42,121	\$	42,410	0.68%	Construction	\$	810	\$	816	0.74%
\$	52,965	\$	56,565	6.80%	Manufacturing	\$	1,019	\$	1,088	6.77%
\$	27,175	\$	27,753	2.13%	Trade	\$	523	\$	534	2.10%
\$	42,854	\$	44,832	4.62%	Wholesale Trade	\$	824	\$	862	4.61%
\$	21,766	\$	22,311	2.50%	Retail Trade	\$	419	\$	429	2.39%
\$	37,079	\$	38,182	2.98%	Transportation & Utilities	\$	713	\$	734	2.95%
\$	38,836	\$	40,637	4.64%	Information	\$	747	\$	781	4.55%
\$	41,709	\$	42,735	2.46%	Finance, Insurance, Real Estate	\$	802	\$	822	2.49%
\$	31,322	\$	33,519	7.01%	Professional & Business Services	\$	602	\$	645	7.14%
\$	32,686	\$	34,047	4.16%	Education & Health Services	\$	629	\$	655	4.13%
\$	11,491	\$	11,619	1.11%	Leisure & Hospitality	\$	221	\$	223	0.90%
\$	23,127	\$	22,318	-3.50%	Other Services	\$	445	\$	429	-3.60%
\$	33,271	\$	33,878	1.83%	Government	\$	640	\$	652	1.88%
\$	39,405	\$	40,921	3.85%	State	\$	758	\$	787	3.83%
\$	31,055	\$	31,772	2.31%	Local	\$	597	\$	611	2.35%
\$	50,157	\$	50,111	-0.09%	Federal	\$	965	\$	964	-0.10%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Linn \$692

Rank Among All 99 Iowa Counties -2-

> Statewide \$591

> > Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

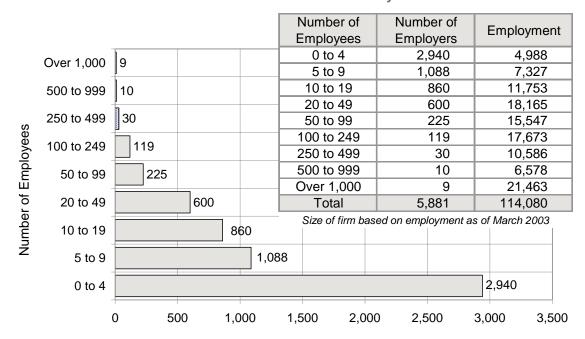
1000 E Grand Ave Des Moines, IA 50319

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Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Linn County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue Des Moines, Iowa 50319-0209

